

### Do not be afraid, for there are more with us than there are with them.

2 KINGS 6



### **Meeting New Students**

THE LANDSCAPE OF OUR MISSION FIELD HAS CHANGED, BUT THE PRESENCE AND POWER OF GOD HAS NOT.



### **Trust the Process**



MUSCLE MEMORY STILL APPLIES

### FIND NEW STUDENTS

The "quad" just got infinitely bigger, and the harvest is as ripe as ever. There are a variety of platforms and online spaces where we can meet new students.

### ENGAGE NEW STUDENTS

Follow-up and face-2-face conversations are our strength, but what do those look like when we're looking at everyone's face through a camera?

### **REFINE** OUR ONLINE PRESENCE

Just like the backbone of inperson NSO includes flyers, events, apparel, people, and more, the backbone of online NSO is our online & social media presence.

## Where are the New Students?

### FOCUSING OUR EFFORTS







Facebook



Campus Life



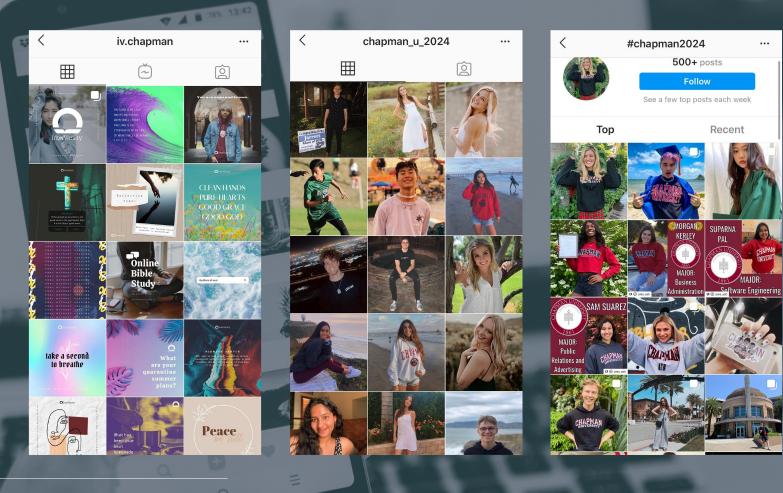
Contact Cards & Ads



Other Social Platforms







15

July 16, 2020 7:27 pm

♥ ▲ ₩ 78% 13.42

Hi Bella!! Congrats on saying yes to Chapman!DWe're a Christian fellowship on campus; just wanted to reach out and say Welcome! Our website is

(i)

www.ivchapman.com , and we've got a contact form there too if you'd like to get connected '+

Also, we'd love to help answer any questions you might have about starting out in Chapman, move-in things, etc. Know that we're here for you; hope to meet you this Fall!

#### InterVarsity Christian Fellowship at Chapman University

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Okay thank you! I will definitely check out your website! I really hope to be able to meet you in the fall as well!

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Americal (And just in ease

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€ Message...

Hi Lauren!! Congrats on saying yes to Chapman!!DWe're a Christian fellowship on campus; just wanted to reach out and say Welcome! Our website is

www.ivchapman.com , and we've got a contact form there if you'd like to get connected

Also, we'd love to help answer any questions you might have about starting out in Chapman, move-in things, etc. Know that we're here for you; hope to meet you this Fall:

#### InterVarsity Christian Fellowship at Chapman University

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(i)

July 15, 2020 11:19 pm

July 10, 2020 010- pil

Hi! Thank you so much! I was looking to be involved in a Christian group on campus so thank you for reaching out :)

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(c) Message...

# Focus: Instagram

### SCHOOL RELATED HASHTAGS

Search for hashtags that are popular for your university, and see who is making and/or like the posts. (There are many online tools that give data on popular hashtags)

### FRESHMEN CLASS ACCOUNTS

Pair the name of your university with "2024" and look for accounts that have been set-up for freshmen to meet. (i.e. @chapman\_u\_2024)

**O** InterVarsity

### LOCAL CHURCHES & HIGH SCHOOLS

Many local churches and schools have pages dedicated to graduating seniors with posts about where they will be going to college in the fall. They may also lead you to specific individuals (pastors, etc.) that can help connect you to incoming students.

## Sample Instagram Flow

ALWAYS USE YOUR CHAPTER INSTAGRAM ACCOUNT, NOT YOUR PERSONAL ACCOUNT, TO INCREASE LEGITIMACY.

### STEP 1: FIND C/O 2024 ACCOUNT

Search your campus name with "2024," and scour the posts & profiles for any indication of a faith background. (i.e. christian clothing, "Jesus," Bible verses in their bio, etc.)

### STEP 2: FOLLOW STUDENTS

If you find students who match the above criteria, follow them and/or request to follow them. If they accept your request or follow you back , send them a welcome message.



# Sample Welcome Message

Hey Michelle, Congrats on saying yes to \_\_\_\_\_! You're probably excited and nervous to meet other students on campus and online. We are a Christian fellowship on campus, and just wanted to reach out to say welcome, and invite you to check us out and hopefully get connected. You can follow our page or check out \_\_\_\_\_ and fill out our contact form there!
Also, we would love to help answer any questions you have about starting school this fall, the move-in process, etc. Know that we're here for you, and hope to meet you this Fall!

### ALTERNATE CALL TO ACTION:

We even have some Bible studies and virtual connects happening during the summer that you could join, so you don't have to wait until Fall!





# But, you can't do outreach like this if your Instagram stinks. So let's fix that.



# How should I use Instagram?

- Kinda like a website
- Posting regularly. Daily. Every other day.
- Not just announcements



# How do I know what to post?

• Decide your vision

The best bible study resources & inspiration for missional Christian students in Louisiana

- Give value to your followers resources, knowledge
- Discipline to post regularly. Make a calendar.



# **Bio Strategy**

- Concise and clear
- Make sure it says who, where, what
- Call to action
- Link in bio (linktr.ee)





164 posts 659 followers 1,644 following

ſ'n

InterVarsity Louisiana

Multiethnic Christian College Ministry

- -Starting Bible Studies at 38 LA schools
- -Training students to lead them
- -150 students 8 campuses so far linktr.ee/ivlouisiana



**Testimonies** 





Campuses





@ivlouisiana

Become a Campus Delegate

Multi-Ethnic Summer Bible Study

Greek Summer Bible Study

YouTube Channel

Website



# **Engagement Strategy**

- If a student follows you, follow them back
- DM an invite to every student who follows
- Invite comments in your posts
- Reply to every comment
- Ask a question, poll, etc.



## **Consistent Aesthetic**

- Use set guidelines/templates
- Make it as simple as possible
- Always use the same filter

Before



After





# Design for your context

- Area vs. campus
- Logo is always a must
- The broader you go, the closer you should stick to the brand guidelines (i.e. color, fonts, etc.)
- The more focused you get, the more you can contextualize your aesthetic (i.e. photo choice, fonts, etc.)





164 posts 659 followers 1,657 following

InterVarsity Louisiana Multiethnic Christian College Ministry -Starting Bible Studies at 38 LA schools -Training students to lead them -150 students 8 campuses so far Inttr.ee/ivlouisiana



Testimonies Get Involved

ved Campuses

About

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Coming Soon! Insta Bible Study Guide for Black Students



"Satisfy us in the morning with your steadfast love." Psalm 90:14





Guide for Black Students

▲InterVarsity 38,

VC

Statewide

Online Bible

Study Tonight!

• •





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ivlouisiana What happens when Paul is unjustly arrested? Tonight we're discussing Acts 25 to see what God has to say to us! Join us at 8pm for our statewide online bible study. Sign up at box.plantlouisiana.com to get the link!



### ivlouisiana

#witnessingcommunity#howtost udythebible#diversechurch#mis sionalliving#missionalcommunity #everycampus#everycorner#pla ntlouisiana#intervarsity#iv#chris tianleadership#collegeministry# campusministry#biblestudytools

#onlinebiblestudy#biblestudy#re

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Liked by jonhietbrink and 10 others

Add a comment...

Pos

 $\square$ 

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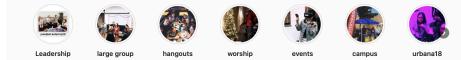
177 following 242 posts 457 followers

#### InterVarsity @ Chapman

The official account for InterVarsity Christian Fellowship at Chapman University in Orange, CA. Sign up now to get connected!

linktr.ee/iv.chapman

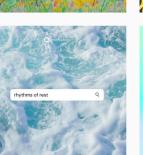
Followed by everycampusmovement, jerome.mammen, mattunrue +32 more









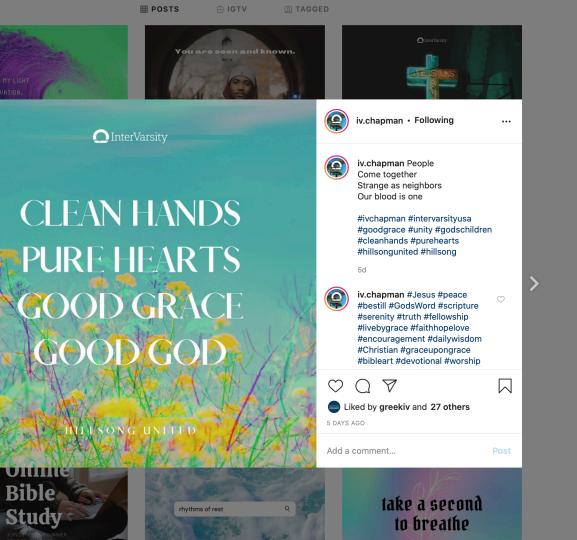




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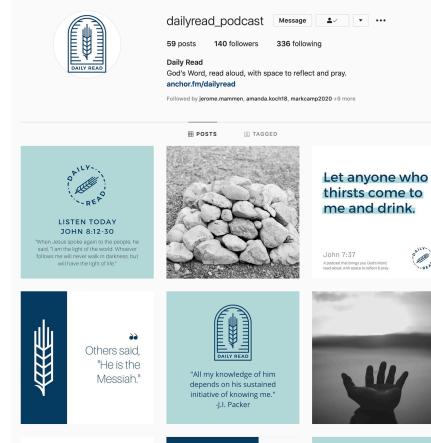
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### More inspiration...



### I am the living bread that came down from heaven.

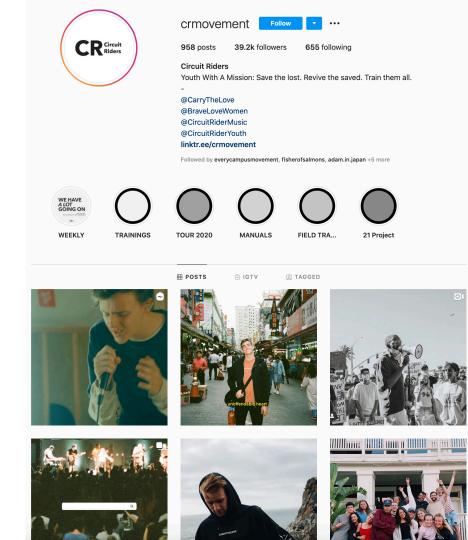




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- ABBE

-REP







1,342 posts 35.3k followers 2,032 following

#### **Delight Ministries**

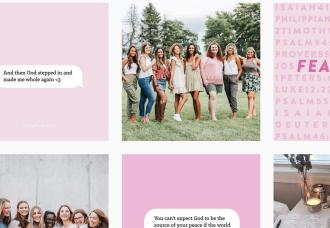
We provide Christ-centered community on college campuses 👯 & resources for women who have a heart for Jesus! 💞 Learn more below!

linktr.ee/delightministries

Followed by madisonrileyy\_, haley\_elizabethh, kristenblakewood +6 more



#### I POSTS IGTV ⑦ TAGGED



is the source of your satisfaction.







1,619 posts 241k followers 8 following

VOUS Church Sundays 10AM • 12PM • 2PM • 7PM (EST)

Servicio en Español 5PM (EST)

linktr.ee/vouschurch

Followed by fransiskusprasetyo, revivalleadership, ms.basketball\_13 +10 more



Crew Week Alarms

VOUS CO...

8:00an

7:30pm

9:30pm









SUNDAY S... Sunday

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VOUS Crew VOUS Wor... VOUS Conf

3 WAYS WITH TO GOD

MEDITATE

RICH WILKERSON JR.





IF YOU CAN CHANGE YOUR THINKING, YOU CAN CHANGE



mosaic 🜻	Follow	-	•••
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58 posts 142k followers 45 following

#### MOSAIC

SUNDAY GATHERINGS

Saturday | 5pm 7pm PDT

Sunday | 6am 8am 10am 12pm 2pm 4pm 6pm 8pm PDT

#### mosaic.org/live

Followed by fransiskusprasetyo, la\_uren90019, revivalleadership +6 more





DEFEND THE OPPRESSED

🚊 TAGGED



M O S A I C



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# Workshop time

1.Create or update your Instagram account

• vision, bio, link in bio, post plan, content brainstorm, scheduling

**2.**Practice creating some posts using a template (Keynote, Canva)

- create 1-3 posts and ask for feedback
- **3**.Create or update your story highlights
  - what categories do you want? start designing and scheduling those stories to highlight.



## Breakout Q&A

- Room 1: Content & Strategy
- Room 2: Design & Aesthetic